When it comes to a healthy future, the details are in the details.

Give your new surgery center the excellent start it deserves by partnering with Pinnacle III. We manage every aspect of the operational development of your ASC, whether you are a hospital, a joint venture, or a physician-owned center.

Financial Development
- Providing a complete set of financial data to project:
  - Facility revenues
  - Operational costs
  - Profits
- Assisting in the facility conceptual space plan
- Estimating capital equipment expenditures
- Recommending financing strategies
- Projecting multi-year cash flow statement
- Projecting multi-year profit and loss statement
- Identifying top payors to prioritize contract negotiations
- Offering on-site presentation to physicians and facility partners

Physician Recruitment/Syndication
- Establishing pre-syndication meeting schedules
- Conducting meetings with prospective surgical groups and individual surgeons
- Facilitating data collection from prospective surgeons for financial pro forma

Organizational Structure Development
- Establishing governance structure, governance documents, medical staff bylaws, rules and regulations
- Establishing Board of Managers
- Guiding selection of Medical Director, Medical Advisory Committee, QA Committee and key staff
- Obtaining required state licensure and Medicare certification through active participation in licensure and certification surveys
- Obtaining business license, if needed
- Assisting in client’s selection of identity and logo

Building Design and Development
- Providing early, as well as ongoing, reviews of architectural plans and space design with client, architect, and contractor
- Working closely with contractor to ensure timelines, quality standards and budgets are achieved
- Procuring capital equipment
- Working with architect and contractor in establishing equipment cut sheets
- Facilitating final facility walk through and punch list

Ambulatory Surgery Center – Development

Every surgery center begins as an exciting vision for ensuring better health. Bringing that vision to reality demands an experienced partner who can help you make certain that you’ve got the right team in place, the appropriate certifications and licensing, and the proper organizational structure. Pinnacle III has developed over 30 surgery centers since 1999. We can make your vision a prosperous reality.
Operational Systems

III Assisting legal counsel with bylaws
III Hiring on-site Clinical Director
III Assisting Clinical Director in:
   _ Hiring and training staff
   _ Setting up employee files
   _ Developing staffing plans
III Establishing vendor relations with competitive price points
III Developing and implementing employee benefit package
III Overseeing protocols required by state licensing organization
III Preparing staff for Medicare certification process
III Establishing protocols for anesthesia, laboratories, laundry, housekeeping, and other outsourced services
III Guiding client in selection and implementation of management information systems
III Facilitating the integration of systems between facility and group practice(s) to establish economic and systematic efficiency
III Negotiating third-party payor contracts
III Establishing fee schedule for client review
III Developing and implementing recommended credentialing procedures
III Identifying potential Group Purchasing Organization (GPO) arrangements
III Arranging for general liability, malpractice, and contents insurance
III Drafting and implementing clinical, business office, and human resources forms
III Ordering and stocking supply inventories
III Assisting with data entry of inventory variables into management information system
III Developing and implementing physician block schedule